



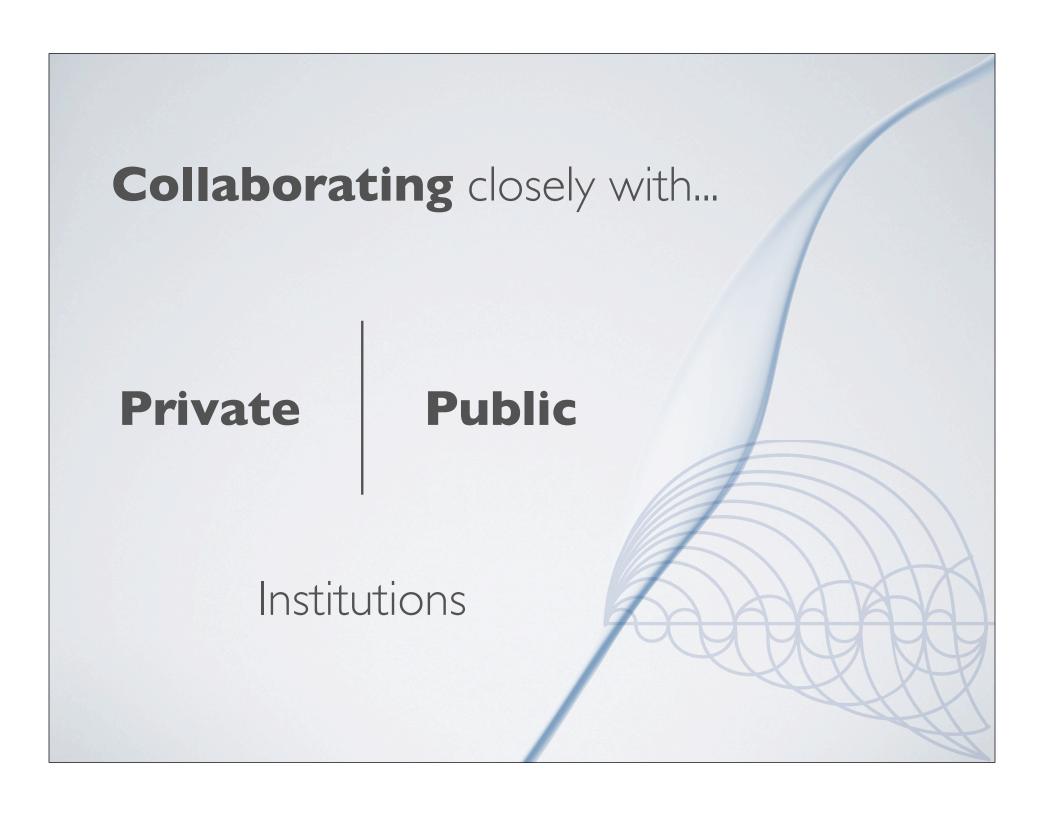
We...

"dedicate our talent
to promote
foreign companies
and their
operations in Mexico"

Through our practices

- ·Strategic Planning
- Marketing
- ·Business Intelligence
- Negotiating
- ·Coordinating legal and accounting services for you

In the... Security Health **Energy** sectors



Offering **essential activities** necessary for business in the Mexican market

Brief Market Check

Registration

Sales Process



Public Relations and Marketing
Contacting of potential clients
Carrying out appointments
Making product presentations
Preparation of sales material
Post-appointment followup
Arrange/negotiate proposal
Integrate technical proposals
Elaborate financial proposals
Proposal follow-up
Coordinate contracts
Coordinate import process
Coordinate delivery
Elaborate monthly reports

We will look after your business in Mexico





Our Values...

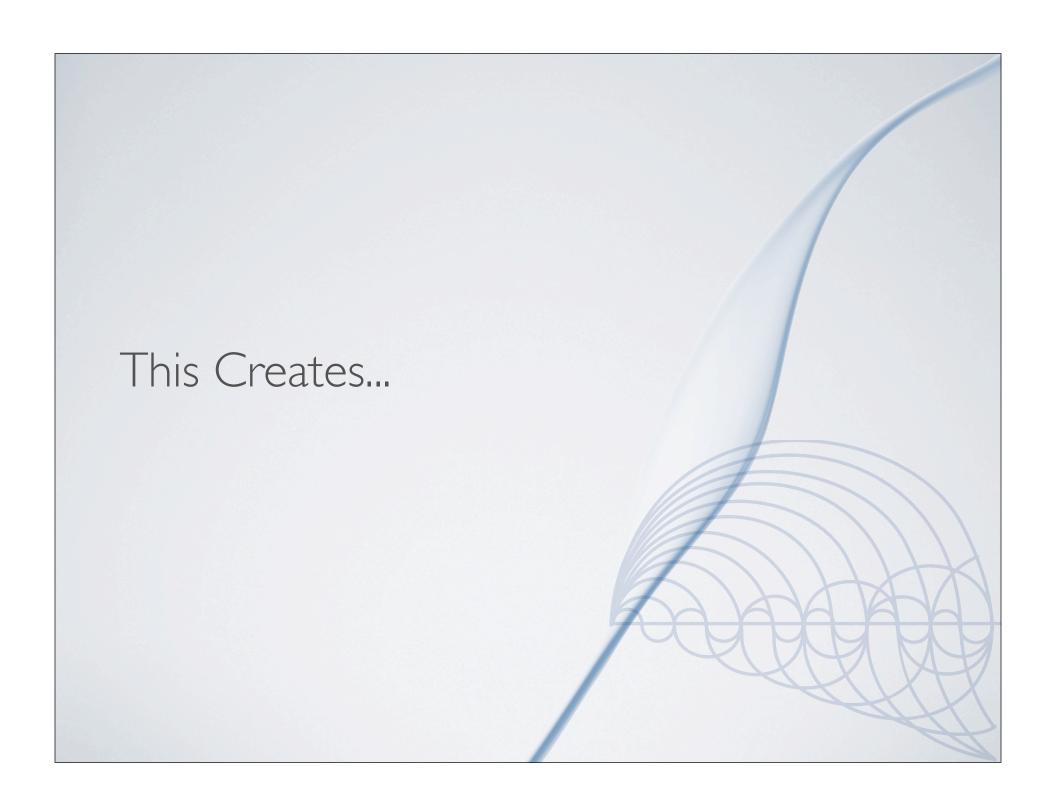
Professionalism
Transparency
Motivation
Innovation
Respect

Sharing the best of...











Contact:



Rafael Villar
rve@kratfel.com
Tel. +52 (55) 2474 3266